

Personal Evangelism

Nature and Purpose of the Course

Just before our Lord Jesus Christ ascended into heaven He charged His followers to: "Go . . . into all the world and preach the gospel to all creation" (Mark 16:15). The responsibility of obeying this command rests upon you and me as much today as it did upon those disciples to whom it was first spoken.

It is my prayer and concern that this course will help to better equip and prepare you to fulfill the Great Commission and that you will experience the tremendous joy of sharing your faith and winning others to Jesus Christ.

I trust that you will take this study seriously and allow the Holy Spirit to instruct you in becoming a more faithful witness for Christ. Remember, this is a college level course. It will take discipline and study to derive full benefit from these lessons. May you find this study enjoyable, profitable, practical, and rewarding.

This course is a three-semester-hour independent study in personal evangelism. The goal of this course is to help you gain inspiration and information which will enable you to become more effective in witnessing for Christ and winning the lost to Christ. Upon completion of this course you should be able to

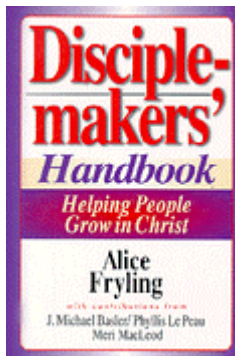
- Recognize the task of evangelism in God's total program for these present times and, more specifically, make a statement as to your individual responsibility to fulfill the Great Commission.
- Write a paragraph outlining the essentials of the gospel.
- Quote from memory thirty-six Scripture verses appropriate for use in soul-winning.
- Distinguish the difference between several techniques and principles used in soul-winning.
- Identify and write a brief statement explaining each of the basic steps in the total evangelization process.
- List and explain the basic principles of effective follow-up.
- Identify and briefly describe the basic teachings of several prominent and currently active cults, as well as state some of the techniques used in successfully witnessing to cultists.

Table of Contents

UNIT 1	SOUL-WINNING
Lesson 1	Introduction to Evangelism
Lesson 2	Preparation for Soul-Winning
Lesson 3	The Process of Soul-Winning

- Lesson 4 The Difficulties of Soul-Winning
- Lesson 5 Handling Questions or Objections in Soul-Winning
- UNIT 2 FOLLOW-UP/DISCIPLESHIP
- Lesson 6 Purpose of Follow-Up/Discipleship
- Lesson 7 Principles of Follow-Up/Discipleship
- Lesson 8 Procedure for Follow-Up/Discipleship
- UNIT 3 CULTS
- Lesson 9 Introduction to the Study of Cults
- Lesson 10 Jehovah's Witnesses and Mormonism
- Lesson 11 Christian Science and The Unification Church
- Lesson 12 The New Age Movement

The Text Book



The following are the required textbooks for this course. You should be able to purchase these books from a local bookstore, an online book store such as [Amazon.com](https://www.amazon.com) or [Christian Book Distributors](https://www.christianbook.com) or through [Moody Press](https://www.moodypress.com).

- Paul E. Little and Marie Little, *How to Give Away Your Faith, rev. ed.* (Downers Grove: InterVarsity, 1988). ISBN # 0-8308-1217-2
- Alice Fryling, *Disciplemaker's Handbook: Helping People Grow in Christ*, (Downers Grove, IL: InterVarsity, 1989.) ISBN # 0-8308-1266-0
- Irvine Robertson, *What the Cults Believe, 5th edition, expanded*, (Chicago: Moody, 1991.) ISBN #0-8024-9414-5

Specific instructions on the reading assignments from the text are found in the Introduction for each lesson. In order to gain the most benefit from this course, you should read the assignment in the text, then read through the Supplement for that lesson.

Course Requirements

For this course, you must successfully complete two **papers**, two **exams**, memorize **36 Scripture verses** and participate in weekly **threaded discussions**.

Paper 1

Personal Work Reaction Paper (3-6 pages)

This paper is to be a brief statement detailing three separate attempts you have made while taking this course (or experiences you have had during the course) of sharing your faith with an unbeliever. You will need to include in the paper some background information as to when and where each encounter took place and to give your personal reactions (positive and/or negative) as to what took place. Please remember: the paper is to cover only those experiences which occurred during your enrollment in this course, not previous witnessing experiences.

Paper 2

Religious Service Reaction Paper (3-6 pages)

This paper should be 3-6 pages in length and is **due at the end of Week 7**. You have several options for the completion of this paper.

1. If you are comfortable doing so, you should attend at least one religious service of a cult group. As you write your paper, include the date and place of the meeting, the name of the cult group, and your personal reaction to the service.
2. If going to a cult service would cause embarrassment to you in your community, would be a stumbling block to others, or is simply impossible for you to carry out, you may choose one of three alternatives:
 - a. Interview someone who has come out of a cult. Include in your paper the person's name, the name and location of the cult, and all entry-experience-exit data, such as what attracted the person to the cult, what the cult stands for, problems encountered during association, effects on the cult member and his family, reasons for leaving, and impact of the past experience on his present life.
 - b. Write up your own background and experience as a cult member or devotee, using the points of (a) as a guide.
 - c. Write a research paper on a cult, using resources other than the texts and study guide of this course. You can get information from the bibliography in this study guide and Walter Martin's *Cults Reference Bible* (Santa Ana, Calif.: Vision House, 1981). Your presentation should cover a

historical overview of the group, major deviations from orthodox doctrine, distinctive features, evaluation of the cult in general, and steps you would take to evangelize a person with these views

Memory Work

You will be tested on your memorization through the writing out of selected verses. Printable memory cards are available in the Assignments area of the course. You will be required to type out 5 selected verses from memory. You will need to note which Bible translation you used in your memory work. The following are acceptable versions for memory work. If you would like to use a different version, please contact your instructor for permission first.

1. King James Version
2. New King James Version
3. New American Standard Version
4. New International Version

Threaded Discussions

The Threaded Discussion portion of this course will enable you to interact and dialogue in a collaborative setting with the instructor and your classmates. Each week your instructor will post a discussion topic or question. Usually these topics or questions will be taken directly from the Review or Study questions in the lesson. You will be required to post a response by the given deadline. Your responses will be evaluated based on the specifications your instructor posts with each new question. Some responses will be evaluated based on their length, others on the number of resources referred to and others on the quality of their content. Each response should be well thought out and contain no spelling or grammatical errors. You will also be required to read the responses of your "classmates" and respond.